

Unfortunately, a death in the family doesn't always bring out the best in the family members. People may be emotionally charged, making a stressful time in life, even more so. This is where having an Estate Plan comes into play. Hammelman Law will work with you to create an Estate Plan that accounts for handling all your assets during incapacity or after death.

ESTATE PLANNING PACKAGES & FEES

WHY DO I NEED AN ESTATE PLAN?

There are a lot of misconceptions about Estate Planning. Many people think that you have to have a large value of assets or a lot of land to benefit from estate planning. And many people think that they only need a simple will because they don't have enough assets. But the truth is, most people would benefit from having an Estate Plan.

An Estate Plan includes not only planning for death, but also planning for incapacitation. Some of the biggest concerns that an Estate Plan can address for you are:

- Who makes sure your property and other assets are divided up as you wish?
- Who will care for your minor or adult special needs children?
- Who will care for you if you are incapacitated or disabled before death?
- Who will handle your finances if you are incapacitated or disabled before death?
- o What will happen with your business interests if you are disabled or deceased?
- Will your estate have to go through probate?



WHAT DOCUMENTS ARE INCLUDED IN AN ESTATE PLAN?

Frequently people are coming to me asking about wills, but an Estate Plan is so much more. Melanie discovered early on that it created a much more comprehensive plan for her clients to offer Estate Plan packages. So, every Estate Plan drafted by Hammelman Law includes each of the following documents:

- Will Cornerstone of any Estate Plan. Here you will identify who should care for your children, who should manage your probate estate, planning for your remains, and instructions for distribution of assets.
- <u>Durable Power of Attorney</u> Identifies the person or people that should be responsible for making your financial decisions during incapacity. Also identifies guardian for minors during incapacity.
- Medical Power of Attorney Identifies who makes your medical decisions during your incapacity, organ donation, and how you would like pregnancy handled during incapacity.
- o <u>Living Will</u> This overlaps a little with your Medical POA, and it states what measures should be taken if you are in a permanent vegetative state without cognitive function.
- <u>Trust</u> Depending on your needs and planning goals, you may choose to have a trust in your Estate Plan, also.



WHAT IS A TRUST?

A Trust allows you to control what the funds left to your children or other beneficiaries are used for, after your incapacitation or death. It also allows you to avoid taxes and probate proceedings. Additionally, depending on how the trust is drafted, it can provide creditor protection for your beneficiaries and may avoid probate. Types of trusts:

- Custodial Accounts
- Revocable Living Trust
- Irrevocable/Special Needs Trust

WHAT IS PROBATE?

Probate is the court's process after death. Depending on your assets and family dynamics, it can take months or years to complete. Most people benefit from avoiding probate. Probate can be costly, stressful, and long, wasting estate assets on legal fees. To avoid probate, you can:

- Set Up a Trust
- Update Beneficiaries
- o Deed for Real Property
- No Contest Clause
- Transfer Property During Life



WHY HAMMELMAN LAW?



At Hammelman Law, we believe that <u>Estate Planning is not just</u> <u>for you, it is also for the loved ones you leave behind</u>. So, we want to make it easy for your loved ones to handle your passing.

Melanie is the mother of 2 young children, wife of a US Army veteran, and comes from a blended family. She understands the

complexities of planning with children from prior relationships and shared children. We will formulate a plan to take care of everyone in your family, which may mean children, grandchildren, parents, siblings, nieces and nephews, and even pets! We can also plan for how your business should be handled at death.

Let Hammelman Law help get your Estate Plan together, so your loved ones don't have another thing to worry about. In Virginia attorneys are given the title of Attorney and Counselor at Law. Melanie takes the title of Counselor at Law to heart and enjoys providing clients with advice and counseling as to the best options for their particular situation.

YOUR LEGACY IS OUR BUSINESS.



PACKAGES & FEES

WILL-BASED PLAN

Individual Couple

\$1,000 \$1,500

- o Last Will and Testament
- o Durable Power of Attorney
- o Medical Power of Attorney with Living Will
- o HIPAA Release

CUSTODIAL ACCOUNT PLAN

Individual Couple <u>\$2,000</u>

ole \$2,500

- o Last Will and Testament with Custodial Account
- o Durable (Financial) Power of Attorney
- o Medical Power of Attorney with Living Will
- o HIPAA Release



PACKAGES & FEES

REVOCABLE TRUST PLAN

Individual Couple

\$3,000 \$3,500

Revocable Living Trust (Individual or Joint)

- o Pour-Over Will
- Durable Power of Attorney
- o Medical Power of Attorney with HIPAA Release
- o Living Will/Advanced Medical Directive
- o 1 Deed transferring real property to Trust

DUAL REVOCABEL TRUST PLAN (for blended families)

\$4,000

Individual Revocable Living Trust for each spouse

- o Pour-Over Will
- Durable Power of Attorney
- Medical Power of Attorney with HIPAA Release
- Living Will/Advanced Medical Directive
- o 1 Deed transferring real property to Trust

PACKAGES & FEES

IRREVOCABLE LIFE INSURANCE TRUST (ILIT) o Can hold more than 1 Life Insurance Policy	\$2,000
SPECIAL NEEDS TRUST O In addition to a Trust Plan so the beneficiary's portion of the trust would pay into an irrevocable Special Needs Trust	\$2,000
18-YEAR-OLD PACKAGE (so parents can get records) O Durable Power of Attorney O Medical Power of Attorney O HIPAA Release	\$500
ADDITIONAL DEED (each)	\$350
PREMARITAL AGREEMENT O To protect your estate plan O Includes edits necessary based on feedback from spouse or counsel and correspondence with spouse or counsel	\$3,000

